# **Supplementary Information 2Q 2011**

The information below has been provided to enhance understanding of the terminology and performance measures that have been used in the accompanying presentations. We have also included reconciliations for those items we believe to be non-GAAP financial measures.

### Replacement cost profit or loss and underlying replacement cost profit

Replacement cost profit or loss reflects the replacement cost of supplies. The replacement cost profit or loss for the period is arrived at by excluding from profit or loss inventory holding gains and losses and their associated tax effect. Replacement cost profit or loss for the group is not a recognized GAAP measure.

Underlying replacement cost profit is replacement cost profit or loss adjusted for non-operating items and fair value accounting effects.

										\$million
Total Group	Q1	Q2	Q3	Q4	2010	Q1	Q2	Q3	Q4	2011
Profit (loss) before interest and tax	9,606	(24,129)	1,916	8,905	(3,702)	11,507	8,979	-	-	20,486
Inventory holding (gains) losses	(705)	284	82	(1,445)	(1,784)	(2,412)	(493)	-	-	(2,905)
Replacement cost profit (loss) before interest and tax	8,901	(23,845)	1,998	7,460	(5,486)	9,095	8,486	-	-	17,581
Less non-operating items:										
- Gulf of Mexico oil spill response	-	(32,192)	(7,656)	(1,010)	(40,858)	(384)	617	-	-	233
- Other non-operating items	(147)	364	2,037	1,375	3,629	512	(1,145)	-	-	(633)
	(147)	(31,828)	(5,619)	365	(37,229)	128	(528)	-	-	(400)
Less fair value accounting effects	73	(3)	(153)	122	39	(71)	129	-	-	58
Underlying replacement cost profit before interest and tax	8,975	7,986	7,770	6,973	31,704	9,038	8,885	-	-	17,923
Finance costs and net finance income (expense) relating to pensions and										
other post-retirement benefits	(228)	(214)	(335)	(346)	(1,123)	(239)	(249)	-	-	(488)
Less Finance costs relating to Gulf of Mexico oil spill response	-	-	(47)	(30)	(77)	(16)	(15)	-	-	(31)
	(228)	(214)	(288)	(316)	(1,046)	(223)	(234)	-	-	(457)
Taxation on an underlying replacement cost basis	(2,991)	(2,690)	(1,863)	(2,197)	(9,741)	(3,380)	(2,974)	-	-	(6,354)
Minority interest	(109)	(102)	(88)	(96)	(395)	(61)	(70)	-	-	(131)
Underlying replacement cost profit attributable to BP shareholders	5,647	4,980	5,531	4,364	20,522	5,374	5,607	-	-	10,981

#### Reconciliation of replacement cost profit (loss) before interest and tax for segments to underlying replacement cost profit (loss) before interest and tax

										\$million
	Q1	Q2	Q3	Q4	2010	Q1	Q2	O3	Q4	2011
Exploration and Production										
Replacement cost profit before interest and tax	8,292	6,244	8,350	8,000	30,886	8,420	6,614	-	-	15,034
Less non-operating items	41	61	1,741	1,356	3,199	710	(664)	-	-	46
Less fair value accounting effects	63	(122)	68	(12)	(3)	29	(35)	-	-	(6)
Underlying replacement cost profit before interest and tax	8,188	6,305	6,541	6,656	27,690	7,681	7,313	-	-	14,994
Refining and Marketing										
Replacement cost profit before interest and tax	729	2,075	1,787	964	5,555	2,079	1,338	-	-	3,417
Less non-operating items	(70)	232	382	86	630	(17)	(218)	-	-	(235)
Less fair value accounting effects	10	119	(221)	134	42	(100)	164	-	-	64
Underlying replacement cost profit before interest and tax	789	1,724	1,626	744	4,883	2,196	1,392	÷	÷	3,588
Other businesses and corporate										
Replacement cost profit (loss) before interest and tax	(328)	(70)	(568)	(550)	(1,516)	(478)	(598)	-	-	(1,076)
Less non-operating items	(118)	71	(86)	(67)	(200)	(181)	(263)	-	-	(444)
Less fair value accounting effects	-	-	-	-	-	-	-	-	-	-
Underlying replacement cost profit (loss) before interest and tax	(210)	(141)	(482)	(483)	(1,316)	(297)	(335)	-	-	(632)

#### Inventory holding gains and losses

Inventory holding gains and losses represent the difference between the cost of sales calculated using the average cost to BP of supplies acquired during the period and the cost of sales calculated on the first-in first-out (FIFO) method after adjusting for any changes in provisions where the net realizable value of the inventory is lower than its cost. Under the FIFO method, which we use for IFRS reporting, the cost of inventory charged to the income statement is based on its historic cost of purchase, or manufacture, rather than its replacement cost. In volatile energy markets, this can have a significant distorting effect on reported income. The amounts disclosed represent the difference between the charge (to the income statement) for inventory on a FIFO basis (after adjusting for any related movements in net realizable value provisions) and the charge that would have arisen if an average cost of supplies was used for the period. For this purpose, the average cost of supplies during the period is principally calculated on a monthly basis by dividing the total cost of inventory acquired in the period by the number of barrels acquired. The amounts disclosed are not separately reflected in the financial statements as a gain or loss. No adjustment is made in respect of the cost of inventories held as part of a trading position and certain other temporary inventory positions.

Management believes this information is useful to illustrate to investors the fact that crude oil and product prices can vary significantly from period to period and that the impact on our reported result under IFRS can be significant. Inventory holding gains and losses vary from period to period due principally to changes in oil prices as well as changes to underlying inventory levels. In order for investors to understand the operating performance of the group excluding the impact of oil price changes on the replacement of inventories, and to make comparisons of operating performance between reporting periods, BP's management believes it is helpful to disclose this information.

#### Non-operating items

Non-operating items are charges and credits arising in consolidated entities that BP discloses separately because it considers such disclosures to be meaningful and relevant to investors. They include all charges and credits relating to the Gulf of Mexico oil spill. These disclosures are provided in order to enable investors better to understand and evaluate the group's financial performance.

#### Fair value accounting effects

Fair value accounting effects are defined on page 20 of our second-quarter 2011 results announcement. A reconciliation to GAAP information is set out below:

										\$million
	Q1	Q2	O3	Q4	2010	Q1	Q2	O3	Q4	2011
Exploration and Production										
Replacement cost profit before interest and tax adjusted for										
fair value accounting effects	8,229	6,366	8,282	8,012	30,889	8,391	6,649	=	-	15,040
Impact of fair value accounting effects	63	(122)	68	(12)	(3)	29	(35)	-	-	(6)
Replacement cost profit before interest and tax	8,292	6,244	8,350	8,000	30,886	8,420	6,614	=	-	15,034
Refining and Marketing										
Replacement cost profit (loss) before interest and tax adjusted for										
fair value accounting effects	719	1,956	2,008	830	5,513	2,179	1,174	-	-	3,353
Impact of fair value accounting effects	10	119	(221)	134	42	(100)	164	-	-	64
Replacement cost profit before interest and tax	729	2,075	1,787	964	5,555	2,079	1,338	-	-	3,417

<u>Net debt ratio</u> – Ratio of net debt (finance debt, including the fair value of associated derivative financial instruments that are used to hedge foreign exchange and interest rate risks relating to finance debt, for which hedge accounting is claimed, less cash and cash equivalents) to net debt plus equity.

The table below presents BP's Debt to Debt plus Equity ratio on a gross basis as net debt is not a recognized GAAP measure:

							\$ million, exc	ept ratios
				2010				2011
	<u>Q1</u>	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Gross debt	32,153	30,580	39,979	45,336	47,102	46,890	-	-
Less: fair value asset (liability) of hedges related to finance debt	152	53	797	916	870	1,173	-	-
	32,001	30,527	39,182	44,420	46,232	45,717	-	-
Cash and cash equivalents	6,841	7,310	12,803	18,556	18,726	18,749	-	-
Net debt	25,160	23,217	26,379	25,864	27,506	26,968	-	-
Equity	104,978	86,362	90,366	95,891	103,183	108,408	-	-
Gross debt to gross debt-plus-equity ratio	23%	26%	31%	32%	31%	30%	0%	0%
Net debt to net debt-plus-equity ratio	19%	21%	23%	21%	21%	20%	0%	0%

## E&P operating cash margin

Operating cash margin is net cash provided by operating activities in the E&P segment, excluding tax on disposal proceeds and TNK-BP dividends.

Average unit operating cash margin is operating cash margin divided by the total number of barrels of oil and gas equivalent produced, excluding TNK-BP production, within a defined period.

# R&M performance improvement

The 'performance improvement' is the improvement in BP's R&M segment pre-tax underlying replacement cost profit for each year, after adjusting for the impact of changes in the refining margin environment, foreign exchange impacts and price-lag effects for crude and product purchases.