

## Supplementary Information 3Q 2010

The information below has been provided to enhance understanding of the terminology and performance measures that have been used in the accompanying presentations. We have also included reconciliations for those items we believe to be non-GAAP financial measures.

### Group Measures

#### Replacement cost profit or loss and underlying replacement cost profit

Replacement cost profit or loss reflects the replacement cost of supplies. The replacement cost profit or loss for the period is arrived at by excluding from profit or loss inventory holding gains and losses and their associated tax effect. Replacement cost profit or loss for the group is not a recognized GAAP measure.

Underlying replacement cost profit is replacement cost profit or loss adjusted for non-operating items and fair value accounting effects.

#### **Reconciliation of profit (loss) before interest and tax for the group to underlying replacement cost profit attributable to BP shareholders**

						\$million				
Total Group	Q1	Q2	Q3	Q4	2009	Q1	Q2	Q3	Q4	2010
Profit (loss) before interest and tax	4,498	7,093	7,901	6,934	26,426	9,606	(24,129)	1,916	-	(12,607)
Inventory holding (gains) losses	(254)	(1,874)	(538)	(1,256)	(3,922)	(705)	284	82	-	(339)
Replacement cost profit (loss) before interest and tax	4,244	5,219	7,363	5,678	22,504	8,901	(23,845)	1,998	-	(12,946)
Less non-operating items:										
- Gulf of Mexico oil spill response	-	-	-	-	-	-	(32,192)	(7,656)	-	(39,848)
- Other non-operating items	(360)	302	166	(935)	(827)	(147)	364	2,037	-	2,254
Less fair value accounting effects	(360)	302	166	(935)	(827)	(147)	(31,828)	(5,619)	-	(37,594)
Underlying replacement cost profit before interest and tax	49	9	266	334	658	73	(3)	(153)	-	(63)
Finance costs and net finance income (expense) relating to pensions and other post-retirement benefits	4,555	4,908	6,931	6,279	22,673	8,975	7,986	7,770	-	24,731
Taxation on an underlying replacement cost basis	(368)	(321)	(311)	(302)	(1,302)	(228)	(214)	(335)	-	(777)
Minority interest	(1,571)	(1,605)	(1,927)	(1,510)	(6,613)	(2,991)	(2,690)	(1,863)	-	(7,544)
Underlying replacement cost profit attributable to BP shareholders	(35)	(44)	(19)	(83)	(181)	(109)	(102)	(88)	-	(299)
	2,581	2,938	4,674	4,384	14,577	5,647	4,980	5,484	-	16,111

#### **Reconciliation of replacement cost profit (loss) before interest and tax for segments to underlying replacement cost profit (loss) before interest and tax**

						\$million				
Exploration and Production	Q1	Q2	Q3	Q4	2009	Q1	Q2	Q3	Q4	2010
Replacement cost profit before interest and tax	4,320	5,046	6,929	8,505	24,800	8,292	6,244	8,350	-	22,886
Less non-operating items	311	507	471	976	2,265	41	61	1,741	-	1,843
Less fair value accounting effects	158	135	180	446	919	63	(122)	68	-	9
Underlying replacement cost profit before interest and tax	3,851	4,404	6,278	7,083	21,616	8,188	6,305	6,541	-	21,034
<b>Refining and Marketing</b>										
Replacement cost profit (loss) before interest and tax	1,090	680	916	(1,943)	743	729	2,075	1,787	-	4,591
Less non-operating items	(350)	(166)	(241)	(1,846)	(2,603)	(70)	232	382	-	544
Less fair value accounting effects	(109)	(126)	86	(112)	(261)	10	119	(221)	-	(92)
Underlying replacement cost profit before interest and tax	1,549	972	1,071	15	3,607	789	1,724	1,626	-	4,139
<b>Other businesses and corporate</b>										
Replacement cost profit (loss) before interest and tax	(761)	(583)	(586)	(392)	(2,322)	(328)	(70)	(568)	-	(966)
Less non-operating items	(321)	(39)	(64)	(65)	(489)	(118)	71	(86)	-	(133)
Less fair value accounting effects	-	-	-	-	-	-	-	-	-	-
Underlying replacement cost profit (loss) before interest and tax	(440)	(544)	(522)	(327)	(1,833)	(210)	(141)	(482)	-	(833)

#### Inventory holding gains and losses

Inventory holding gains and losses represent the difference between the cost of sales calculated using the average cost to BP of supplies acquired during the period and the cost of sales calculated on the first-in first-out (FIFO) method after adjusting for any changes in provisions where the net realizable value of the inventory is lower than its cost. Under the FIFO method, which we use for IFRS reporting, the cost of inventory charged to the income statement is based on its historic cost of purchase, or manufacture, rather than its replacement cost. In volatile energy markets, this can have a significant distorting effect on reported income. The amounts disclosed represent the difference between the charge (to the income statement) for inventory on a FIFO basis (after adjusting for any related movements in net realizable value provisions) and the charge that would have arisen if an average cost of supplies was used for the period. For this purpose, the average cost of supplies during the period is principally calculated on a monthly basis by dividing the total cost of inventory acquired in the period by the number of barrels acquired. The amounts disclosed are not separately reflected in the financial

statements as a gain or loss. No adjustment is made in respect of the cost of inventories held as part of a trading position and certain other temporary inventory positions.

Management believes this information is useful to illustrate to investors the fact that crude oil and product prices can vary significantly from period to period and that the impact on our reported result under IFRS can be significant. Inventory holding gains and losses vary from period to period due principally to changes in oil prices as well as changes to underlying inventory levels. In order for investors to understand the operating performance of the group excluding the impact of oil price changes on the replacement of inventories, and to make comparisons of operating performance between reporting periods, BP's management believes it is helpful to disclose this information.

### Non-operating items

Non-operating items are charges and credits arising in consolidated entities that BP discloses separately because it considers such disclosures to be meaningful and relevant to investors. They include all charges relating to the Gulf of Mexico oil spill. These disclosures are provided in order to enable investors better to understand and evaluate the group's financial performance.

### Fair value accounting effects

Fair value accounting effects are defined on page 21 of our third-quarter 2010 results announcement. A reconciliation to GAAP information is set out below:

									\$million	
	Q1	Q2	Q3	Q4	2009	Q1	Q2	Q3	Q4	2010
<b>Exploration and Production</b>										
Replacement cost profit before interest and tax adjusted for fair value accounting effects	4,162	4,911	6,749	8,059	23,881	8,229	6,366	8,282	-	22,877
Impact of fair value accounting effects	158	135	180	446	919	63	(122)	68	-	9
Replacement cost profit before interest and tax	4,320	5,046	6,929	8,505	24,800	8,292	6,244	8,350	-	22,886
<b>Refining and Marketing</b>										
Replacement cost profit (loss) before interest and tax adjusted for fair value accounting effects	1,199	806	830	(1,831)	1,004	719	1,956	2,008	-	4,683
Impact of fair value accounting effects	(109)	(126)	86	(112)	(261)	10	119	(221)	-	(92)
Replacement cost profit (loss) before interest and tax	1,090	680	916	(1,943)	743	729	2,075	1,787	-	4,591

Net debt ratio – Ratio of net debt (finance debt, including the fair value of associated derivative financial instruments that are used to hedge foreign exchange and interest rate risks relating to finance debt, for which hedge accounting is claimed, less cash and cash equivalents) to net debt plus equity.

The table below presents BP's Debt to Debt plus Equity ratio on a gross basis as net debt is not a recognized GAAP measure:

									\$million
	Q1	Q2	Q3	2009	Q1	Q2	Q3	2010	
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
Finance debt	34,698	36,240	36,555	34,627	32,153	30,580	39,979	-	
Equity	91,179	96,949	100,803	102,113	104,978	86,362	90,366	-	
Debt to debt-plus-equity ratio	28%	27%	27%	25%	23%	26%	31%	%	

Cash costs – Cash costs are a subset of production and manufacturing expenses plus distribution and administration expenses. They represent the substantial majority of the expenses in these line items but exclude associated non-operating items (including those related to the Gulf of Mexico oil spill), and certain costs that are variable, primarily with volumes (such as freight costs). They are the principal operating and overhead costs that management considers to be most directly under their control although they include certain foreign exchange and commodity price effects.

## Underlying effective tax rate

The underlying effective tax rate is the effective tax rate on replacement cost profit, excluding the impacts of the Gulf of Mexico oil spill.

	<b>\$million</b>				
	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>2010</b>
Profit (loss) before interest and tax	9,606	(24,129)	1,916	-	(12,607)
Inventory holding (gains) losses	(705)	284	82	-	(339)
Replacement cost profit (loss) before interest and tax	8,901	(23,845)	1,998	-	(12,946)
Finance costs and net finance income (expense) relating to pensions and other post-retirement benefits	228	214	335	-	777
Replacement cost profit (loss) before tax	8,673	(24,059)	1,663	-	(13,723)
Less Gulf of Mexico oil spill response pre-tax charge	-	(32,192)	(7,703)	-	(39,895)
Replacement cost profit before tax excluding the Gulf of Mexico oil spill	8,673	8,133	9,366	-	26,172
Taxation on profit (loss)	(3,190)	7,295	292	-	4,397
Less taxation on inventory holding gains and losses	(224)	107	20	-	(97)
Taxation on a replacement cost profit (loss) basis	(2,966)	7,188	272	-	4,494
Less taxation relating to Gulf of Mexico oil spill response	-	10,003	2,604	-	12,607
Taxation on a replacement cost basis excluding the impact of the Gulf of Mexico Oil spill	(2,966)	(2,815)	(2,332)	-	(8,113)
Effective tax rate on replacement cost profit excluding the impact of the Gulf of Mexico oil spill	34%	35%	25%	0%	31%